

Revenue Verification Form

Name of the organization applying for the 2023 Rocky Top Business Award:

(please use the name under which the organization does business)

Revenue for
calendar 2019*:

Describe any debt forgiveness or grant income included in revenue:

\$

Revenue for
calendar 2020*:

Describe any debt forgiveness or grant income included in revenue:

\$

Revenue for
calendar 2021*:

Describe any debt forgiveness or grant income included in revenue:

\$

**Please be precise down to the dollar or rounded to the nearest thousand at the greatest (ex., \$134,567), and be sure that your revenues are above the minimum requirements of \$100,000 in 2019 and \$250,000 in 2021. If your organization makes the Rocky Top Business Award list, your growth rate will be published, but your revenue will be kept confidential. The Rocky Top Business Award list will never be rented out to third parties.*

We're here to help: Please feel free to contact our team at
[placeholder for email address to Mallorie]

Executive Leader/Owner(s) Name(s) (Printed):

Executive Leader/Owner(s) Signature(s):

This form must be co-signed by the "Certifier"—a professional (qualified as one of the below)—willing to confirm the information included on the form. The Certifier may work at the applicant organization or be independent of it as long as his or her credentials are current and in good standing.

Please indicate your Certifier credentials:

- A Certified Public Accountant: License # _____ State _____
- An IRS Certified Enrolled Agent: License # _____
- A Chartered Financial Analyst: License # _____ State _____
- An Attorney: State Bar # _____ State _____
- A Certified Management Accountant: License # _____

I hereby affirm that the revenue figures stated above are accurate based on the best information available to me at this time.

Certifier Name:

Name of Certifier's Firm (if applicable):

Certifier Phone Number:

Certifier Email:

Signature:

Date:

PYA, P.C. (PYA) reserves the right to request further documentation in addition to your organization's revenue verification materials. This document is kept confidential and secure and will never be shared with anyone outside the PYA organization.

Please save this form as a pdf file and upload at the following link: [placeholder for link]

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Compound Annual Growth Rate (CAGR)

$$\left\{ \frac{\text{Ending Revenue}}{\text{Beginning Revenue}} \right\} \left\{ \frac{1}{\text{number of years} - 1} \right\} - 1 = \text{CAGR}$$

Example:

If Company X was founded on	2018: \$100,000
January 1, 2015 and the revenue	2019: \$200,000
numbers for Company X are:	2020: \$450,000

Company X's Compound Annual Growth Rate:

$$\left\{ \frac{\$450,000}{\$100,000} \right\} \left\{ \frac{1}{2} \right\} - 1 = \{4.5\}^{\frac{1}{2}} = 1.1213203$$

Company X has a $(1.1213203)(100) = 112.132\%$
Compound Annual Growth Rate for years 2018-2020